

Mr. Diwakar Rijal

A Performance CATALYST to create more Productive and Passionate Leaders in Pharmaceutical sales and marketing.
Nepal's first Valuepreneur Practitioner and Productivity career coach



EXECUTIVE SUMMARY

Mr. Diwakar Rijal has 18+ years of work experience in pharmaceuticals marketing primarily in the Nepalese Pharma market. He was associated with Panacea Biotec, Eros lab a div of Micro lab, Pfizer Limited, Eli Lilly, and Company in various roles.

Mr. Rijal is compassionate yet possesses a strict approach to work and commitment. His skillful dominance and thorough knowledge have stood him in good stead by offering 10+ courses to professionals and fresher's for upgrading their skill set to sustain them in the industry for a longer tenure.

Mr. Rijal holds an **MBA in Marketing from Sikkim Manipal University**

CAREER BRIEF

CEO, BaAma Consultant Service Pvt. Ltd.
Sales Manager, Eli Lilly and Company (India) Pvt. Ltd.
Sr. Professional Sales Officer, Pfizer



To Consult with Mr. Diwakar Rijal mail to baamaconsultant@gmail.com or call +977 980-1013376

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SPEAKING AND TRAINING EXPERTISE

- Public speaking session on topic **ONLY BABIES ARE BORN, A NEW ANALOGY OF PUBLIC SPEAKING**. 400+ participants from pharmaceutical industry. Participants level managers, senior manager and executive. (Rating 4 out of 5 stars.)
- **WASULI**, the art of taking ROI the much Liked Session by the participants given 5/5-star rating.
- **LET THE DEAD LEAVES DROP** (Rating 4.25 out of 5 stars.)
- Managers Productivity session; **DO MORE WITH LIMITED RESOURCES** can be customized with the company's need and portfolio.
- **HEALTH CARE PROFESSIONAL'S SOFT SKILLS SESSION** on topics communication skills, listening patients pain points, empathy and compassion, which was organized among dozens of hospitals across Kathmandu and Bharatpur.
- **PREPARING REDEFINING AND CULTIVATING SALES** force responsibilities accountabilities and productivity parameters through personal coaching group coaching and workshop model so that they can boost performance.
- **STRATEGIC BRAND PLAN** session for the Brand Manager, group product manager and product executive with case studies and proven strategic Brand plan. (Rating 4 out of 5 stars.)
- **IS DIGITAL NEW NORMAL FOR PHARMACEUTICALS**, digital marketing strategies for pharmaceuticals Brand Manager, marketing manager and product executive. (Rating 3.75 out of 5.)
- **You vs YOU** workshop for Second Line Manger with 4.5 out 5 stars.
- **Build Power Brand** workshop for PMT, PMO, and MPD to unleash their full potential with a 360-degree approach. (Rating 4.2 out of 5 stars.)



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TESTIMONIALS

"INTELLIGENCE IS NOT LEARNING EVERYTHING
BUT THE IMPLEMENTATION OF LEARNING"

As per the feedback among the participants 99% of our
participants would like to continue the next session.

We are thankful for your wonderful workshop BaAma
consultant and facilitator Mr Diwakar Rijal.



APPON
MARKETING
CIRCLE



Rtn G. Narayan Bdr. Chhetri
APPON
Chairman
Time Pharmaceuticals

On capacity of president of APPON I WOULD LIKE TO
ACKNOWLEDGE MR. DIWAKAR RIJAL FOR THE
INNITIATION TAKEN BY YOU IN MAKING IN FIELD
WORK GUIDLEINES AS WELL AS YOUR WORKSHOP
AND WONDERFUL TRAINING PROGRAM WHICH I
HAVE BEEN A PART AND LEARNT 4 S OF PUBLIC
SPEAKING A NEW ANALOGY. A new learning experience.
Keep bringing new programs. thanking you.

"A journey of a thousand miles begins with a single step" The
new beginning. Is A great session.

Thank you Mr. Diwakar Rijal and team BaAma Consultant
Hope to see you soon with great learning tools



Sanju Neupane
ASM Innovative Pharma Lab



Tej Shrestha
Sales Manager
QBD Pharmaceuticals
General Secretary PEAN

This adverse situation can be change in an opportunity like
enhancing, managing and nurturing skills of our people, new
approaches require in this crisis, belonging in circle of safety
and align in same directions.

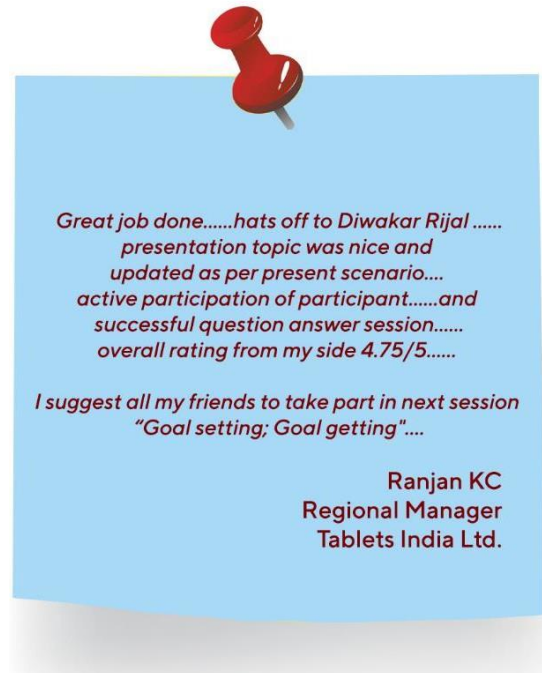
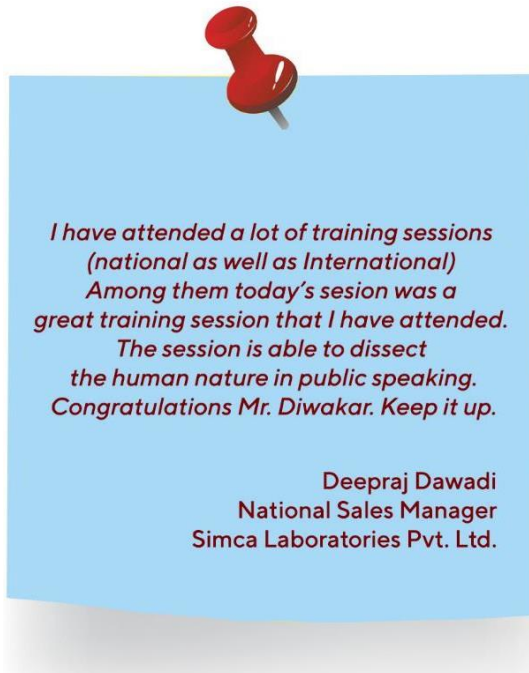
My sincere gratitude to Mr Diwakar Rijal. It was wonderful &
relevant session.



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Contact Details:





Mr. Diwakar Rijal

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